



Since 1987

Company Profile
Of

AIR SPEED (PVT.) LTD.





Since 1987

এয়ার স্পীড (প্রাইভেট) লিমিটেড **AIR SPEED (PVT.) LTD.**

Travel, Hajj & Umrah Agent

Hajj Licence No. - 607, Umrah Licence No. - 001

Licensed by Ministry of Civil Aviation and Tourism & Ministry of Religious Affairs

The Journey Started in The Year 1987

Office Address:

Corporate Office: Concord Grand, 4th floor, 169/1 Shantinagar, Dhaka-1217.

Head Office: Orchard Faruk Tower, Suite No #7A, 7th Floor, 72 Naya Paltan, Dhaka-1000.

Phone : +88 0222222237-38

Cell : +88 01972 89990, 01973 158888

E-mail : sales@flyairspeed.com, airspeedbd@gmail.com

info@flyairspeed.com

Web : www.flyairspeed.com



ABOUT US

Air Speed (Pvt.) Ltd. is one of the leading IATA approved travel agent in Bangladesh, established in 1987 keeping in view provision of excellent services to the corporate as well as local passenger.

Air Speed provides one-stop service where you can get air tickets, hotel package, Hajj & Umrah, visa assistance, Transport foreign currency exchange, airport assistance and many more.



Our qualified travel counsellors offer the very best in the travel management process - maximizing performance and value, minimizing costs and demonstrating capability every step of the way. Our clientele includes Multinationals, Corporates, Leisure travellers, Travel agents, Tour operator and many more.

Air Speed (Pvt.) Ltd. offers you cheapest air tickets - domestic as well as international. We are Bangladesh's one of the top travel agent. we continue to look for various value added services to ensure that you as our customer get the best travel option available in the country. We offer travel from/within Bangladesh, We have great offers like for desirable travel packages.

Air Speed (Pvt.) Ltd. offers services on all aspects of travel on International Air Travel, or Domestic Travel, Conferences travel, Visa Processing, we are with all your travel needs.



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Air Speed (Pvt.) Ltd. is an accredited member of IATA (International Air Transport Association), ATAB (Association of Travel Agents of Bangladesh), TOAB (Tour Operations of Bangladesh), HAAB (Hajj Agents Association of Bangladesh) and approved by ministry of civil aviation and tourism, Ministry of Religious Affairs, Government of Bangladesh.

With our own distribution channel in place, we have in house technology team to offer you more benefits in the coming future. We also offer Travel Back Office processes to travel trade companies who want to benefit from our expertise.



Our Mission Statement

Become a strong travel solution partner to our customers and agents by:

- Efficient & quality services
- Continuous improvement in knowledge through training and development.
- Using technological advancements.
- High level of customer service
- Strong relationship with all stake holders like airlines, hotels, transport companies, local governments, banks, Associations, Global Distribution systems (GDS) etc.

Our Objective



“To provide Customers with **world class, competitive priced travel management services** which are consistently perceived, as being highest quality of dedicated services, well organized, attractive, staffed by friendly, attentive and efficient people”.



Since 1987



Distinction:

- ★ Over 33 years of experience in travel trade
- ★ Our goodwill in the travel and aviation industry in the Bangladesh
- ★ We are top agents of all Major Airlines operating in Bangladesh
- ★ We are top wholesaler among sub agents
- ★ Capable of handling multinational corporate clients including implant offices
- ★ We have highly experienced Travel counselors than any other travel agency in Bangladesh.
- ★ Regular training of travel counselors on Customer Service
- ★ Good relationship with the Airlines and other travel agents.
- ★ Leaders in adopting innovation and technology.

Our Achievements

Key Milestones

- ★ Approved Agent of Biman Bangladesh Airlines in 1990
- ★ IATA Accreditation in **2004**.
- ★ Achieved Umrah License in 2005
- ★ Achieved Hajj License in 2012
- ★ Top Selling Agents of Kuwait Airways, Gulf Air, Emirates, Qatar, Etc.
- ★ Authorized Visa Agents for Thailand, Malaysia, Singapore, Dubai, Schengen & other countries
- ★ Own Office premises



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Employees

We have the most competent and qualified Travel Consultants in the industry. They are well trained and are monitored to maintain quality service at all times and also an expert in responding to multiple customer queries at the same time, reservation and ticketing, travellers profiling on GDS system and gains overall ability to provide travel management services to our valued client efficiently.

Staff	Numbers
Travel Counselors	11
Visa Service Team	05
Admin/ HR	01
Accounts/ Finance	04
Holidays	03
IT support	02
Messengers	04
Others	01
Total no. of staff	31

Staff Retention Policy

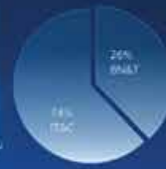
- Annual Appraisals
- Increments based on performance
- Festival Bonus
- Group Insurance
- Skill training programmed on quarterly basis
- Annual retreat Picnic/ get together for team building
- Equal Opportunity for all



Since 1987

BUSINESS INTELLIGENCE

BIG DATA



Distribution of market share among the major industry players, IT & Telecom, a 7% and 26% segment respectively. A further change in the market structure of the market will be characterized by a more equal distribution of market share among players.

BUSINESS ANALYTICS



Share of market activity

Changes in the activity of the active and passive market is uncertain. Established positive trends in various market segments.

Passive market share

Projected sales of main products



DATA WAREHOUSE

SOCIAL COLLABORATION

Business Reporting

We fulfil your reporting needs by transforming your travel data into information that helps control your spending, increase your savings and better manage your supplier contract negotiations.

Service Delivery

List of Services at a glance

- Domestic and International Airline Reservation & Ticketing.
- Tours Packages & Hotel Reservation worldwide.
- Hajj & Umrah Arrangement
- Car Rental
- Overseas Travel/Med claim Insurance Services.
- Visa Counselling /Processing Services.
- Meet and Assist services for outgoing & incoming passengers at the Airport.
- Airport Transfer.
- Ticket Delivery
- Rail tickets services.
- Ship reservation & ticketing services.
- Groups Handling
- Education & Training

Please rate your experience

- Outstanding
- Excellent
- Very good
- Good
- Average
- Poor



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Office Location



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169/1 Shantinagar, Dhaka-1217.
- Head Office : Orchard Faruk Tower, Suite No#7A,
7th Floor, 72 Naya Paltan, Dhaka-1000.
- Office Phone : +88 9358953
+88 0222222237-38
- Sales Contact : +8801972899990
- Res. & Ticketing Ctc : +880193158888
- Visa Section : +8801971499990
+8801971399990
- Accounts : +8801971599990
- Office E-mail : info@flyairspeed.com
sales@flyairspeed.com
airspeedbd@gmail.com



Ticketing Counter



Visa Section



Sales & Reservation

Pic of offices:



Managing Director



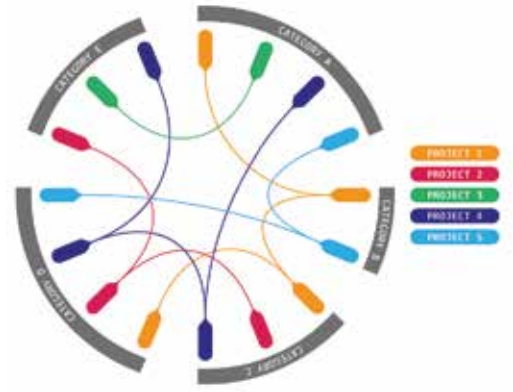
Accounts



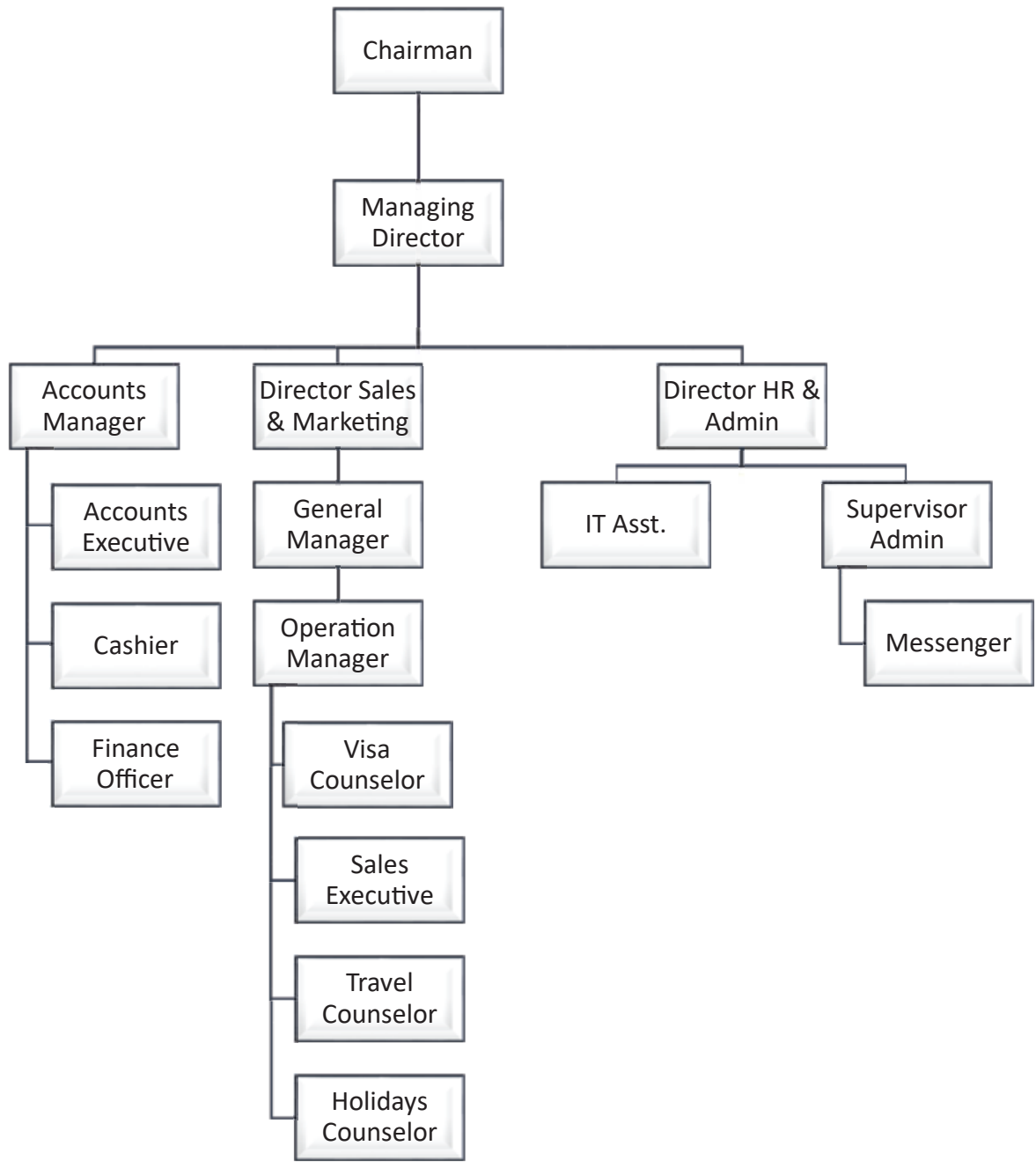
Server Room



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Organizational Structure





Financial Affiliation

Our bankers

- i) South East Bank (Motijheel Branch)
- ii) IFIC Bank (Nayapaltan Branch)
- iii) Exim Bank (Nayapaltan Branch)
- iv) Premier Bank (Nayapaltan Branch)

Affiliation

We are presently affiliated with several Local and International associations.

Membership of Professional Bodies

- International Air Transport Association (IATA)
- Association of Travel Agencies in Bangladesh (ATAB)
- Tour Operator Association of Bangladesh (TOAB)
- Hajj Agencies Association of Bangladesh (HAAB)



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Business Ethics at work

- We are very strict about any sort of discrimination.
- Equal opportunities for all.
- Child Labour Policy.
- Safety is our priority
- Clean environment
- We have an Anti-Bribery and Anti-corruption policy in place.



Since 1987



Why Choose Us?



Why Should You Choose Us?

We manage our clients journey from initial planning stage, throughout the entire journey, and then follow up until they return home. Our aim is to ensure you travel in the most comfortable way possible based on your requirements and budget.

- ☒ Most experienced and pioneer company in travel trade market in Bangladesh
- ☒ We are dependable, reliable & efficient
- ☒ Strong Financial Base
- ☒ Our experienced consultants are expert in Itinerary planning including flight routing, hotel recommendations, car hire, transfers and any other travel products pertinent to your needs.
- ☒ Not only that we focus on Cost effective travel solutions and advice on streamlining your travel expenditure.
- ☒ We provide 24/7 help & support
- ☒ We do advice on the right airlines to choose based on frequent flyer programs, airline in-flight products and routing.
- ☒ We are quick follower of adopting corporate travel policies as per the company travel rules
- ☒ We provide transparent MI/ reporting on quarterly basis
- ☒ Expert in All GDS usage like Amadeus, Travelport & Sabre



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Key Person

Mr. Md. Mehedi Hasan, Chairman.

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Email-mehedi@flyairspeed.com

Mr. Abdus Salam Aref, Managing Director.

Mobile no : +8801819214983

Email- abduaref@flyairspeed.com

Ex.Secretary General- Association of Travel agents of Bangladesh (ATAB)

Ex.Vice President- Hajj Agents Association of Bangladesh (HAAB)

Dr. Jamal Abdul Naser, Director.

Mobile : +8801716643173

Email-naser@flyairspeed.com

Mr. Abdullah Ahmed Sayeed, Director.

Email-sayeed@flyairspeed.com



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List of Major Clients

Lafarge Holcim Bangladesh Ltd.	Heidelberg Cement Bangladesh Ltd.
Berger Paints Bangladesh Ltd.	Bashundhara Cement Bangladesh Ltd.
Akij Cement Bangladesh Ltd.	Bashundhara LPG Bangladesh Ltd.
Aramit Group	Bashundhara Food and Beverage Bangladesh Ltd.
Siam City Cement Bangladesh Ltd.	Bashundhara Paper Bangladesh Ltd.
Crown Cement Bangladesh Ltd.	Fresh Cement Bangladesh Ltd.
Cemcoa- A Shun Shing Group Company	Coca Cola- International Beverages Private Limited
Premier Cement Bangladesh Ltd.	TK Group
Apex footwear Bangladesh Ltd.	Deeplaid Pharmaceutical Ltd.
Aristopharma Ltd.	ACI Motors Bangladesh Ltd.
Air Birds Express	Air Express Tours & Travels
Rajshahi Travels & Tours	Air Confidence Intl
AL Rahat Air Intl	AP Tours & Travels
Baitullah Hajj & Travel Services	Amanat Aviation Services
Bangaraja Travel Services	



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