



**CÁMARA DEL ASIA**

ARGENTINE CHAMBER OF COMMERCE  
FOR ASIA AND THE PACIFIC

## Introduction

The Argentine Chamber of Commerce for Asia and the Pacific came to existence in 1991 as an initiative of a group of companies with leading participation in commercial activities with several countries of Southern and Eastern Asia.

The purpose of this Chamber is to promote the exchange and the trade relationship between the local entrepreneurship and the countries of the Asia – Pacific Basin, currently the main market for Argentine products, as well as to overcome the mutual differences and the lack of information, particularly those derived from languages, habits and business practices.

The Chamber constitutes a place to meet, study and create strategic projects for common development. While this is a “Regional Chamber”, each country counts with an exclusive Bilateral Chapter, where specific interests and those related to each relationship are analyzed and developed. Listed in alphabetical order, these chapters are:

- Argentina – Australia Chapter
  - Argentina – Bangladesh Chapter
  - Argentina – China Chapter
  - Argentina – South Korea Chapter
  - Argentina – Philippines Chapter
  - Argentina – India Chapter
  - Argentina – Indonesia Chapter
  - Argentina – Japan Chapter
  - Argentina – Malaysia Chapter
  - Argentina – New Zealand Chapter
  - Argentina – Pakistan Chapter
  - Argentina – Singapore Chapter
  - Argentina – Thailand Chapter
  - Argentina – Vietnam Chapter
- In addition, within the Chamber, there is a Business Promotion Committee between Argentina and Taiwan.

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Av. Leandro N. Alem 1026, 1° A (C1001AAS) C.A.B.A.

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The Chamber organizes meetings and seminars, delivers courses, and coordinates business groups and workshops. It also prepares statistics, newsletters and several publications, provides advice and information on their own specialty to officers and public organizations interested in trade activities between Argentina and the Asia Pacific Region countries.

The Chamber acts as host and welcomes those businessmen of the Asia – Pacific Basin visiting the Argentine Republic, collaborates with the preparation of their agendas, generates contacts with the interest groups, and coordinates business meetings and interviews with Argentine counterparts interested in becoming business partners, or simply materializing agreements on imports and exports with a specific region.

The Chamber also represents the private sector standing for the preparation of the agendas of the Bilateral Meetings between the Argentine Ministry of Foreign Affairs and the respective Ministries of Foreign Affairs of each country members of the Asia – Pacific Basin, and ensures continued presence in the inter-governmental meetings representing the Argentine entrepreneurship.

The Chamber has a close link with the Asia - Pacific countries embassies' commercial offices, consulates, other chambers and similar entities of the countries in the same area dedicated to trade promotion and exchange. It coordinates several activities whose purpose is the growth of common business and the facilitation of activities of the Argentine entrepreneurship. Similarly, it actively contributes to approach culture, dialogue and mutual knowledge between the countries in the region and Argentina

Among the partners of the Chamber there are companies involved in foreign trade, banks and finance, sea and air transportation, insurance, tourism, education, electricity, oil and gas, mining, investment, food industry, equipment and machinery production, distribution, commercialization, legal services, tax advice, etc

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## Board

<b>POSITION</b>	<b>RESPONSIBLE</b>	<b>COMPANY</b>
<b>President</b>	Rallys PLIAUZER	Laboratorios Bagó S.A.
<b>Honorary President</b>	Raúl S. LOEB	AMS Foods International S. A.
<b>Vicepresident I</b>	Mario L. TURZI	Marval, O'Farrell & Mairal
<b>Vicepresident II</b>	Julián J. JACOBY	J. Walter Jacoby S.A.
<b>Secretary</b>	Julio DELFINO	Antonio María Delfino S.A.
<b>Treasurer</b>	Rosa R. TOLEDO	World & Space Wide Services
<b>Appointed members</b>	Luciano NAVILLI	Molino Cañuelas S.A.
	Juan Carlos BIDEGARAY	Bio Sidus S.A.
<b>Alternate members</b>	Martín LOEB	AMS Foods International S.A.
	Agustín O'REILLY	Arcor S.A.I.C.
<b>Auditing comission of accounts</b>	Pablo SAN MARTÍN	SMS San Martín, Suárez y Asociados
<b>Executive Director</b>	Martín M. LO COCO	



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## Services

The members of the Chamber are entitled to the following benefits:

- ❖ Committees' meetings: On a monthly basis, the companies' members of the Chamber joined by common activities (import, export, legal affairs, etc.) gather in order to be updated on issues related to their activities with the Asian countries, and authorities and experts are invited to deliver speeches on subjects of their interest.
- ❖ Visits of Asian committees: The Chamber permanently hosts in its premises, commercial delegations of various Asian countries interested in contacting local companies and in finding Business Partners. The Chamber members, according to their corresponding areas of interest, are exclusively invited to participate in our meetings.
- ❖ Contact with Embassies and Consulates: In close collaboration with Asian government entities in Argentina and with Argentine entities in Asia, the Chamber enables our members' access to such entities.
- ❖ Meetings with Commercial Counselors and Diplomat Members: The Commercial Counselors of the embassies of the region accredited to our country are invited to participate in working sessions or fellowship meetings with our members, to strengthen relationships and to provide knowledge of procedures and regulations that member companies must comply with to implement their operations for international trade or other type of operations.
- ❖ Advisory: The Chamber receives and responds all inquiries and requests from their members related to International trade. When any requirement demands hiring a specific service, our entity provides advise and lists of recommended suppliers.
- ❖ Publications: The chamber edits the bimonthly review ProAsia, only publication in our country devoted to International trade with the Asia – Pacific Basin that the members of the Chamber receive free of charge. Other Publications specifically the monthly electronic “Newsletter” and statistical reports are also sent exclusively to our members.

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- ❖ Agenda: Periodically, the members are briefed on the next activities to be developed. Most of such are free and limited to our members.
- ❖ Exchange between member companies: Different events are organized to relate our members with each other. The exchange of experiences, information and possibility of joint business between members is promoted by this entity.
- ❖ Courses, seminars and shows: Our members are invited to periodically participate in different events where the Chamber takes part as organizer or sponsor. Such activities can be free or have significant discounts for our members.
- ❖ Asia trips advise: The members who take part in missions, fairs or business trips or touristic trips to the Asian countries receive advise on visas, hiring of services, vaccination, protocol affairs and other matters for consideration. Some air companies offer our members special fares or benefits.
- ❖ Business Reports: At the moment of making business with Asia, the search of Asian suppliers, local importers, or trade shows and exhibitions may become essential. These reports are supplied to our members at preferential prices, and also in each particular case, the Chamber offers advise to maximize the use of such reports.
- ❖ Discounts on Services: The Chamber makes agreements with service suppliers related to the fields of activities of our members, to benefit them with significant discounts and promotional rates. Included in the agreements and special rates system, the Chamber provides services such as hiring interpreters, translations, preparation of protocolary business stationery, business creditworthiness reports of Asian companies, etc.
- ❖ Discounts on Advertisement: The Chamber Website, the Pro Asia review, and the Newsletter are important means of communicating the products and services offered. Our members have a preferential publishing price.

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